

## Message Text

UNCLASSIFIED

PAGE 01 GUAYAQ 01595 312053Z

ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W

-----052042 020746Z /11

R 311615Z AUG 78

FM AMCONSUL GUAYAQUIL

TO USDOC WASHDC

INFO SECSTATE WASHDC 6367

AMEMBASSY QUITO

UNCLAS GUAYAQUIL 1595

EO 11652: N/A

TAGS: BEXP, EC

SUBJ: SPECIAL TRADE OPPORTUNITY - GUAYAQUIL PORT AUTHORITY

REF: GUAYAQUIL 1368

1. WE WISH TO THANK USDOC'S MR. LEO ENGLESON FOR ENCOURAGING U.S. INDUSTRY TO RESPOND TO SUBJECT SPECIAL TRADE OPPORTUNITY. THE PORT DIRECTOR, CAPT. CARLOS SAAVEDRA, ADVISED COMMERCIAL OFFICER ROJAS OF HIS APPRECIATION FOR USDOC'S FAST AND EFFICIENT HANDLING OF HIS REQUEST. IT FURTHER APPEARS THAT THE PORT OF GUAYAQUIL WILL SAVE MONEY DUE TO RECEIPT OF SEVERAL PRICE QUOTATIONS. CAPT. SAAVEDRA VOLUNTEERED TO FORWARD TO US A TESTIMONIAL LETTER OF GRATITUDE.

2. WITHIN THE NEXT FEW DAYS THREE U.S. FIRMS WILL BE CHOSEN SO THAT AN ENGINEER FROM THE PORT CAN TRAVEL TO THE U.S. TO INSPECT THE BARGES AND TO MAKE FINAL PURCHASING DECISION. AS SOON AS TRAVEL PLANS ARE MADE AND BECOME AVAILABLE TO US, WE WILL SO CABLE IN ORDER TO ADVISE U.S. FIRMS OF THE VISIT AND REQUEST ASSISTANCE FROM USDOC.

BISHTON

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GUAYAQ01595  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Litigation History:**  
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**Original Handling Restrictions:** n/a  
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**Reference:** 78 GUAYAQUIL 1368  
**Retention:** 0  
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**Subject:** SPECIAL TRADE OPPORTUNITY - GUAYAQUIL PORT AUTHORITY  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014